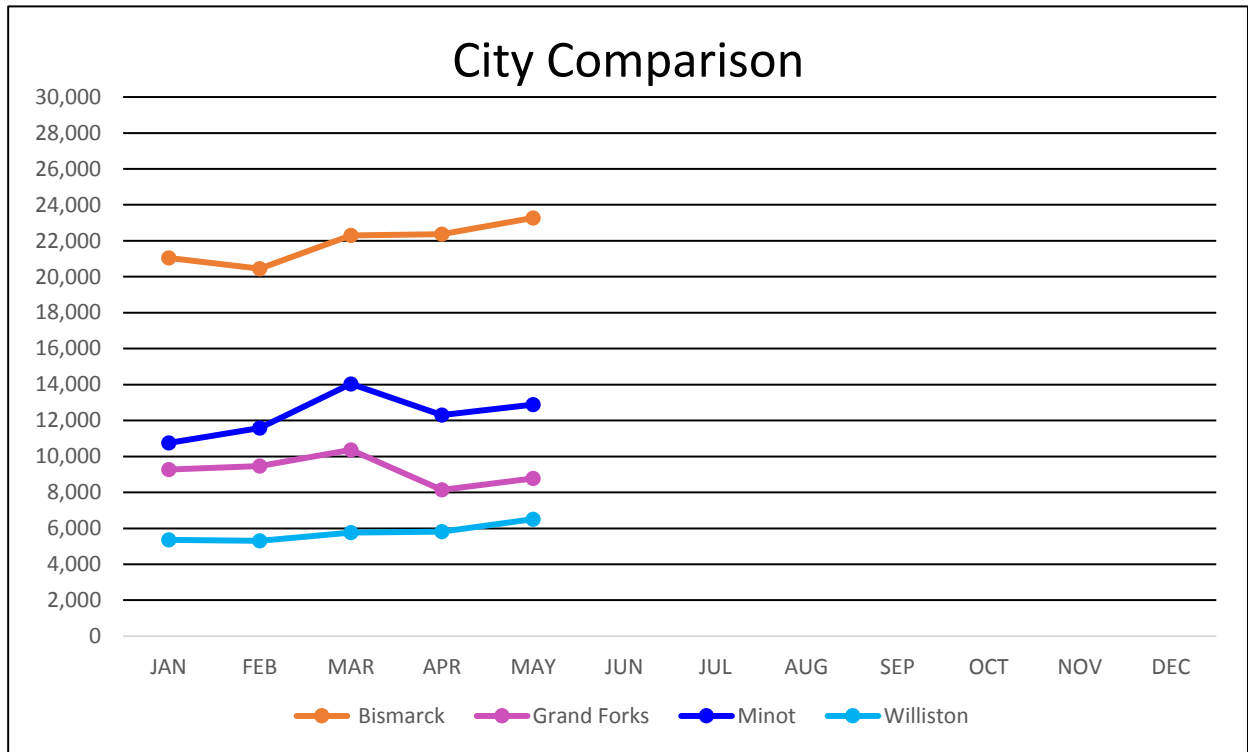


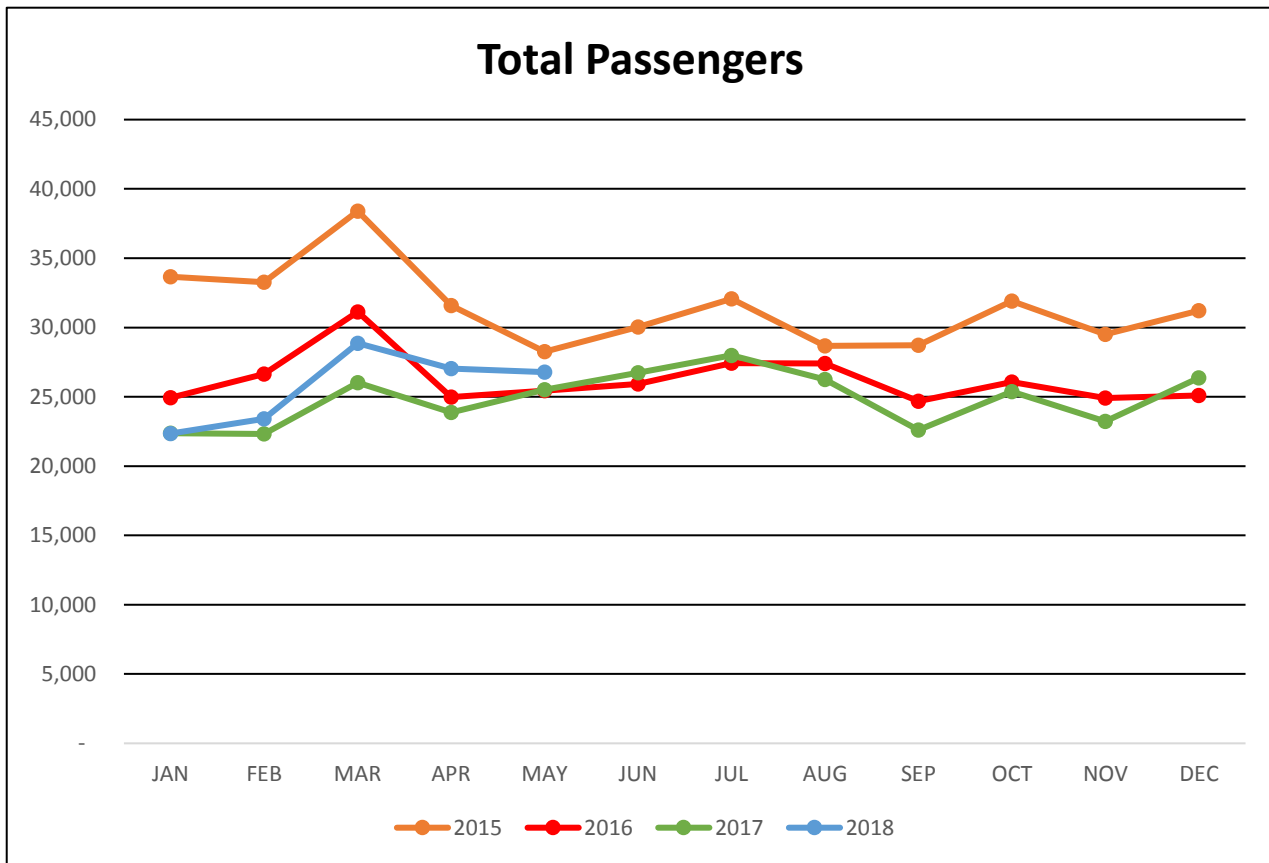
COMMERCIAL SERVICE AIRPORTS COMPARISON 2018



| <u>Month</u> | <u>Bismarck</u> | <u>Grand Forks</u> | <u>Minot</u> | <u>Williston</u> |
|---------------------|-----------------|--------------------|---------------|------------------|
| JAN | 21,044 | 9,272 | 10,753 | 5,352 |
| FEB | 20,450 | 9,460 | 11,577 | 5,305 |
| MAR | 22,293 | 10,367 | 14,039 | 5,764 |
| APR | 22,368 | 8,138 | 12,306 | 5,810 |
| MAY | 23,273 | 8,776 | 12,885 | 6,509 |
| JUN | | | | |
| JUL | | | | |
| AUG | | | | |
| SEP | | | | |
| OCT | | | | |
| NOV | | | | |
| DEC | | | | |
| Annual Total | 109,428 | 46,013 | 61,560 | 28,740 |

TOTAL PASSENGERS

May 2018

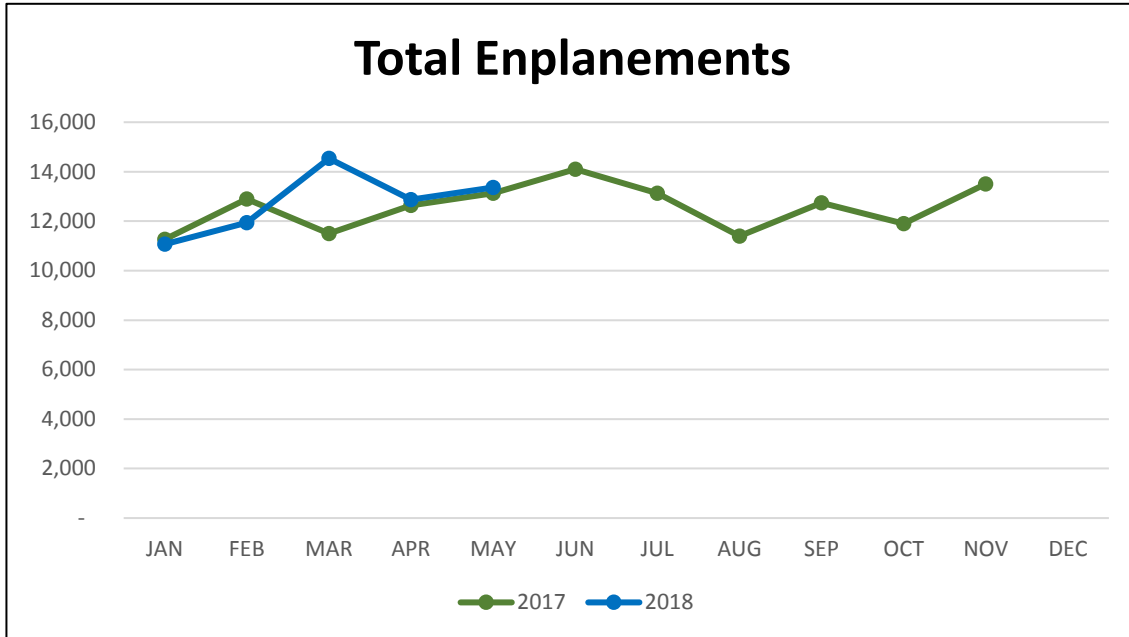


| MONTH | PASSENGERS | | | Percent Change | PASSENGERS | |
|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2015 | 2016 | 2017 | | 2018 | Percent Change |
| JAN | 33,653 | 24,943 | 22,381 | -10.3% | 22,352 | -0.1% |
| FEB | 33,281 | 26,651 | 22,321 | -16.2% | 23,414 | 4.9% |
| MAR | 38,399 | 31,130 | 26,018 | -16.4% | 28,868 | 11.0% |
| APR | 31,590 | 24,990 | 23,871 | -4.5% | 27,026 | 13.2% |
| MAY | 28,256 | 25,443 | 25,516 | 0.3% | 26,787 | 5.0% |
| JUN | 30,027 | 25,930 | 26,739 | 3.1% | - | -100.0% |
| JUL | 32,065 | 27,437 | 27,994 | 2.0% | - | -100.0% |
| AUG | 28,680 | 27,412 | 26,255 | -4.2% | - | -100.0% |
| SEP | 28,717 | 24,687 | 22,601 | -8.4% | - | -100.0% |
| OCT | 31,906 | 26,061 | 25,376 | -2.6% | - | -100.0% |
| NOV | 29,517 | 24,905 | 23,231 | -6.7% | - | -100.0% |
| DEC | 31,211 | 25,093 | 26,374 | 5.1% | - | -100.0% |
| TOTALS | 377,302 | 314,682 | 298,677 | -5.1% | 128,447 | 6.9% |

% change YTD

Total Enplaned Passengers

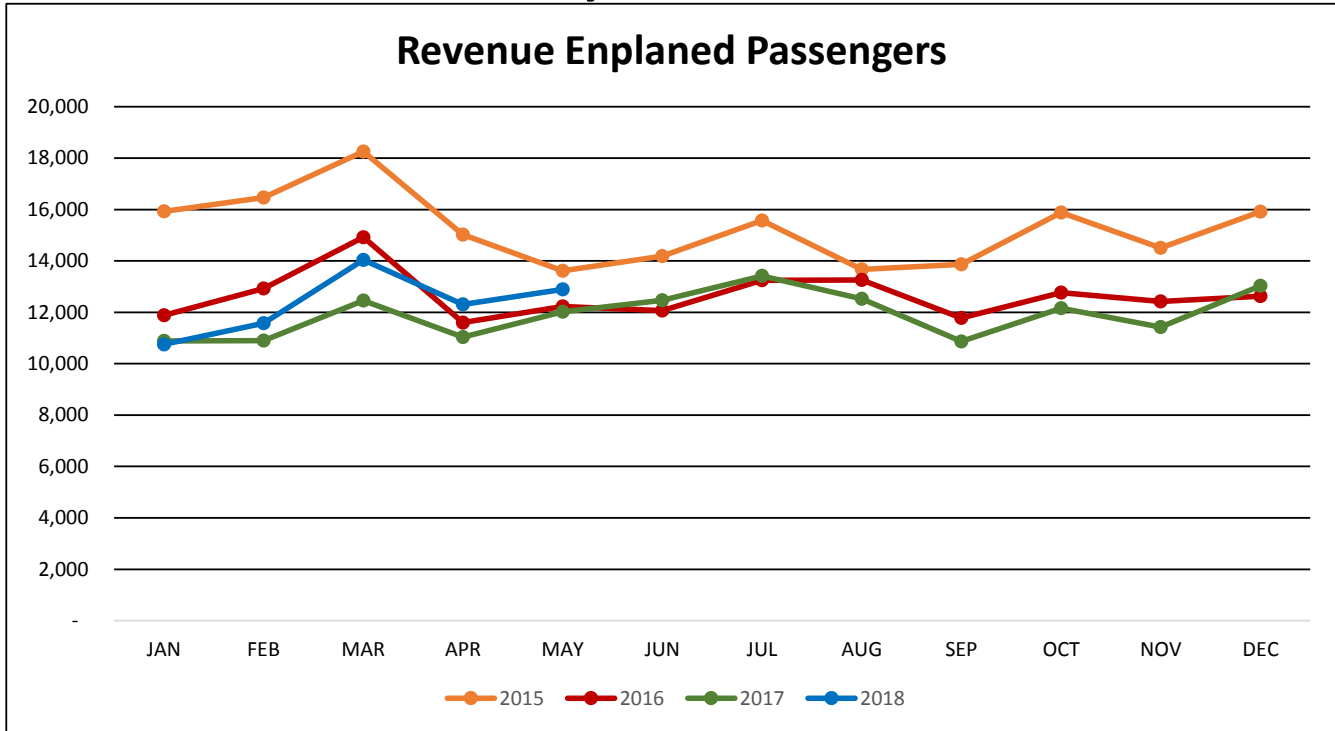
May 2018



| <u>MONTH</u> | <u>PASSENGERS</u> | | <u>Percent Change</u> |
|---------------|-------------------|---------------|-----------------------|
| | <u>2017</u> | <u>2018</u> | |
| JAN | 11,260 | 11,068 | -1.7% |
| FEB | 11,264 | 11,936 | 6.0% |
| MAR | 12,892 | 14,534 | 12.7% |
| APR | 11,494 | 12,868 | 12.0% |
| MAY | 12,633 | 13,365 | 5.8% |
| JUN | 13,129 | | -100.0% |
| JUL | 14,102 | | -100.0% |
| AUG | 13,136 | | -100.0% |
| SEP | 11,401 | | -100.0% |
| OCT | 12,736 | | -100.0% |
| NOV | 11,903 | | -100.0% |
| DEC | 13,500 | | -100.0% |
| TOTALS | 149,450 | 63,771 | 7.1% |

REVENUE ENPLANED PASSENGERS

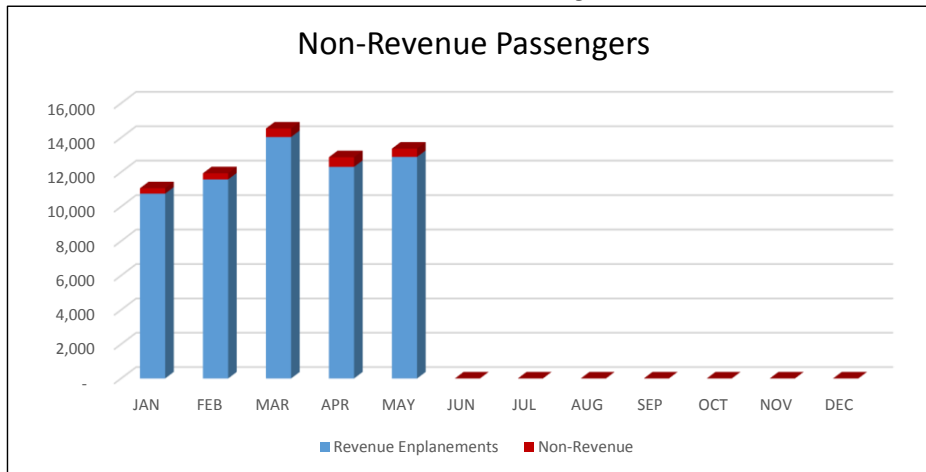
May 2018



| MONTH | PASSENGERS | | | | PASSENGERS | |
|---------------|----------------|----------------|----------------|----------------|---------------|----------------|
| | 2015 | 2016 | 2017 | Percent Change | 2018 | Percent Change |
| JAN | 15,922 | 11,878 | 10,887 | -8.3% | 10,753 | -1.2% |
| FEB | 16,465 | 12,922 | 10,892 | -15.7% | 11,577 | 6.3% |
| MAR | 18,253 | 14,922 | 12,460 | -16.5% | 14,039 | 12.7% |
| APR | 15,024 | 11,601 | 11,037 | -4.9% | 12,306 | 11.5% |
| MAY | 13,614 | 12,223 | 12,015 | -1.7% | 12,885 | 7.2% |
| JUN | 14,186 | 12,063 | 12,469 | 3.4% | | -100.0% |
| JUL | 15,574 | 13,244 | 13,414 | 1.3% | | -100.0% |
| AUG | 13,665 | 13,258 | 12,527 | -5.5% | | -100.0% |
| SEP | 13,868 | 11,777 | 10,867 | -7.7% | | -100.0% |
| OCT | 15,881 | 12,763 | 12,162 | -4.7% | | -100.0% |
| NOV | 14,502 | 12,424 | 11,420 | -8.1% | | -100.0% |
| DEC | 15,918 | 12,625 | 13,022 | 3.1% | | -100.0% |
| TOTALS | 182,872 | 151,700 | 143,172 | -17.0% | 61,560 | 7.5% |

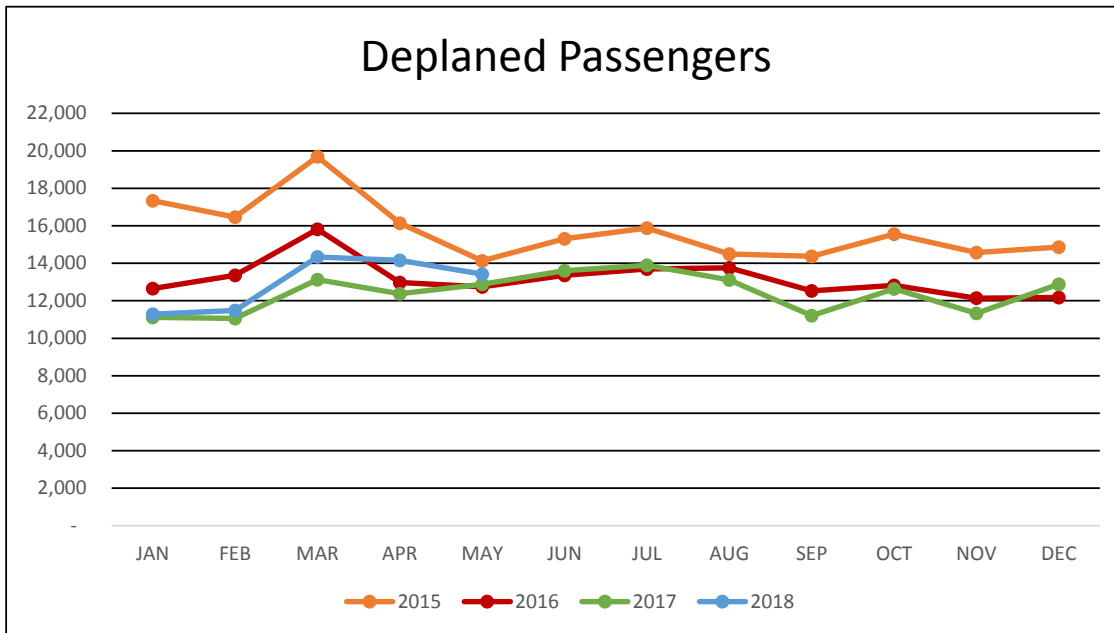
% change YTD

NON-REVENUE PASSENGERS May 2018



| MONTH | 2017 | | Difference | % Diff | 2018 | | Difference | % Diff |
|---------------|----------------|----------------|--------------|-------------|---------------|---------------|--------------|-------------|
| | ENP | REV-ENP | | | ENP | REV-ENP | | |
| JAN | 11,260 | 10,887 | 373 | 3.3% | 11,068 | 10,753 | 315 | 2.8% |
| FEB | 11,264 | 10,892 | 372 | 3.3% | 11,936 | 11,577 | 359 | 3.2% |
| MAR | 12,892 | 12,460 | 432 | 3.4% | 14,534 | 14,039 | 495 | 3.8% |
| APR | 11,494 | 11,037 | 457 | 4.0% | 12,868 | 12,306 | 562 | 4.9% |
| MAY | 12,633 | 12,015 | 618 | 4.9% | 13,365 | 12,885 | 480 | 3.8% |
| JUN | 13,129 | 12,469 | 660 | 5.0% | - | - | - | 0.0% |
| JUL | 14,102 | 13,414 | 688 | 4.9% | - | - | - | 0.0% |
| AUG | 13,136 | 12,527 | 609 | 4.6% | - | - | - | 0.0% |
| SEP | 11,401 | 10,867 | 534 | 4.7% | - | - | - | 0.0% |
| OCT | 12,736 | 12,162 | 574 | 4.5% | - | - | - | 0.0% |
| NOV | 11,903 | 11,420 | 483 | 4.1% | - | - | - | 0.0% |
| DEC | 13,500 | 13,022 | 478 | 3.5% | - | - | - | 0.0% |
| TOTALS | 149,450 | 143,172 | 6,278 | 4.2% | 63,771 | 61,560 | 2,211 | 3.5% |

TOTAL DEPLANED PASSENGERS May 2018

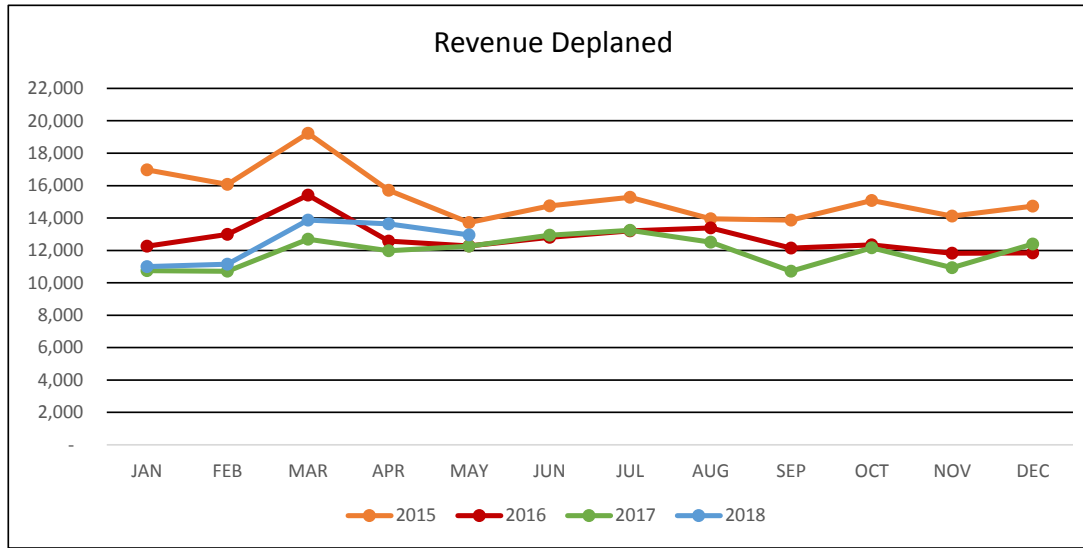


| <u>MONTH</u> | <u>PASSENGERS</u> | | | <u>Percent Change</u> | <u>PASSENGERS</u> | |
|---------------|-------------------|----------------|----------------|-----------------------|-------------------|-------------|
| | 2015 | 2016 | 2017 | | 2018 | |
| JAN | 17,329 | 12,656 | 11,121 | -12.1% | 11,284 | 1.5% |
| FEB | 16,457 | 13,362 | 11,057 | -17.3% | 11,478 | 3.8% |
| MAR | 19,684 | 15,813 | 13,126 | -17.0% | 14,334 | 9.2% |
| APR | 16,143 | 12,966 | 12,377 | -4.5% | 14,158 | 14.4% |
| MAY | 14,133 | 12,736 | 12,883 | 1.2% | 13,422 | 4.2% |
| JUN | 15,309 | 13,350 | 13,610 | 1.9% | | -100.0% |
| JUL | 15,874 | 13,688 | 13,892 | 1.5% | | -100.0% |
| AUG | 14,491 | 13,757 | 13,119 | -4.6% | | -100.0% |
| SEP | 14,366 | 12,521 | 11,200 | -10.6% | | -100.0% |
| OCT | 15,547 | 12,824 | 12,640 | -1.4% | | -100.0% |
| NOV | 14,577 | 12,136 | 11,328 | -6.7% | | -100.0% |
| DEC | 14,868 | 12,168 | 12,874 | 5.8% | | -100.0% |
| TOTALS | 188,778 | 157,977 | 149,227 | -5.5% | 64,676 | 6.8% |

% change YTD

REVENUE DEPLAINED PASSENGERS

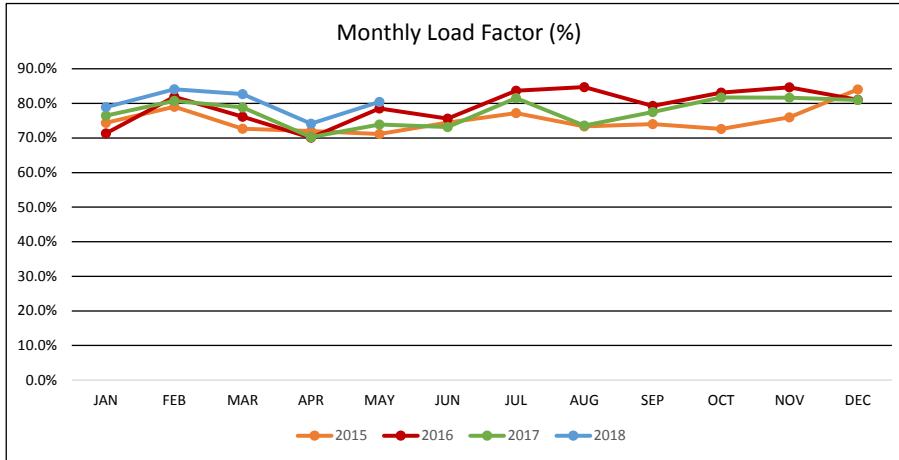
May 2018



| MONTH | PASSENGERS | | | | PASSENGERS | |
|---------------|----------------|----------------|----------------|----------------|---------------|----------------|
| | 2015 | 2016 | 2017 | Percent Change | 2018 | Percent Change |
| JAN | 16,979 | 12,262 | 10,754 | -12.3% | 11,002 | 2.3% |
| FEB | 16,078 | 12,991 | 10,710 | -17.6% | 11,140 | 4.0% |
| MAR | 19,230 | 15,413 | 12,689 | -17.7% | 13,873 | 9.3% |
| APR | 15,715 | 12,568 | 11,983 | -4.7% | 13,632 | 13.8% |
| MAY | 13,720 | 12,275 | 12,261 | -0.1% | 12,950 | 5.6% |
| JUN | 14,750 | 12,801 | 12,940 | 1.1% | | -100.0% |
| JUL | 15,281 | 13,202 | 13,239 | 0.3% | | -100.0% |
| AUG | 13,948 | 13,382 | 12,506 | -6.5% | | -100.0% |
| SEP | 13,863 | 12,148 | 10,711 | -11.8% | | -100.0% |
| OCT | 15,084 | 12,339 | 12,160 | -1.5% | | -100.0% |
| NOV | 14,118 | 11,821 | 10,932 | -7.5% | | -100.0% |
| DEC | 14,733 | 11,848 | 12,397 | 4.6% | | -100.0% |
| TOTALS | 183,499 | 153,050 | 143,282 | -6.4% | 62,597 | 7.2% |

% change YTD

MONTHLY ENPLANED PASSENGER LOAD FACTOR SUMMARY May 2018



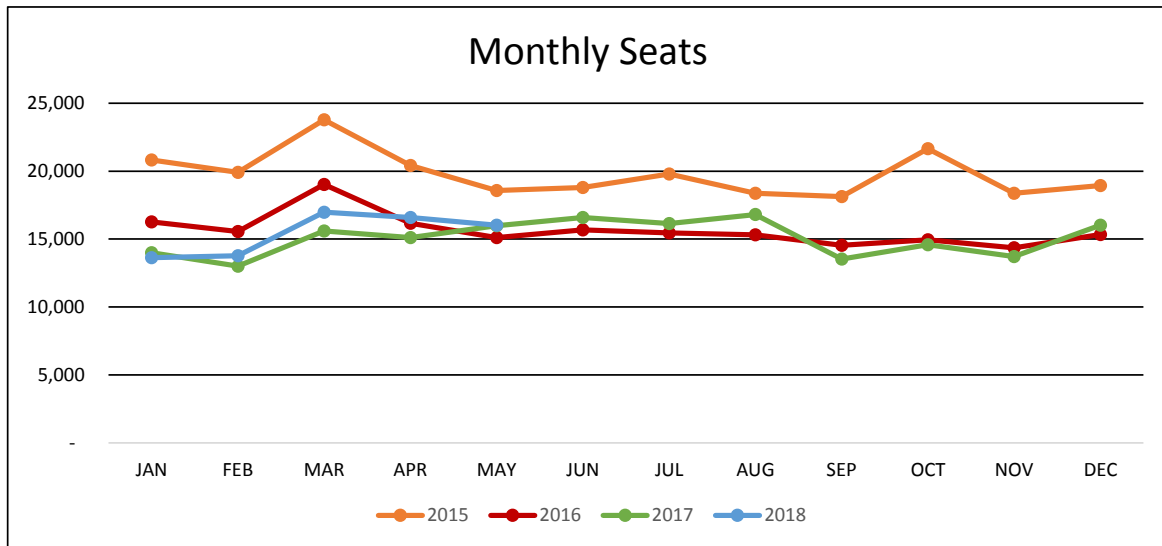
| <u>Month</u> | <u>LOAD FACTOR (%)</u> | | | | <u>DIFFERENCE</u> |
|------------------------|------------------------|--------------|--------------|--------------|-------------------|
| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2018/2017</u> |
| JAN | 74.4% | 71.3% | 76.5% | 78.9% | 2.4 |
| FEB | 79.0% | 81.9% | 80.7% | 84.1% | 3.4 |
| MAR | 72.7% | 76.2% | 78.9% | 82.7% | 3.8 |
| APR | 72.0% | 70.1% | 70.3% | 74.1% | 3.8 |
| MAY | 71.1% | 78.5% | 73.9% | 80.4% | 6.5 |
| JUN | 74.4% | 75.6% | 73.1% | | |
| JUL | 77.2% | 83.6% | 81.5% | | |
| AUG | 73.3% | 84.7% | 73.6% | | |
| SEP | 74.0% | 79.3% | 77.5% | | |
| OCT | 72.6% | 83.1% | 81.7% | | |
| NOV | 76.0% | 84.7% | 81.7% | | |
| DEC | 84.0% | 81.1% | 81.0% | | |
| ANNUAL AVERAGE: | 75.1% | 79.2% | 77.5% | 80.0% | 3.98 |

LOAD FACTOR BY AIRLINE

May 2018

| <u>Carrier</u> | <u>2018 Seats</u> | <u>2017 Seats</u> | <u>2018</u> | <u>2017</u> | <u>2018 Load</u> | <u>2017 Load</u> | <u>Difference</u> |
|------------------|-------------------|-------------------|----------------|----------------|------------------|------------------|-------------------|
| | <u>Available</u> | <u>Available</u> | <u>Revenue</u> | <u>Revenue</u> | <u>Factor</u> | <u>Factor</u> | |
| Allegiant | 3,784 | 3,396 | 3,167 | 2,782 | 83.7% | 81.9% | 1.8 |
| Delta | 8,838 | 9,145 | 6,983 | 6,637 | 79.0% | 72.6% | 6.4 |
| United | 3,400 | 3,450 | 2,639 | 2,397 | 77.6% | 69.5% | 8.1 |
| Total | 16,022 | 15,991 | 12,789 | 11,816 | | | |
| Average | 5,341 | 5,330 | 4,263 | 3,939 | 79.8% | 73.9% | |

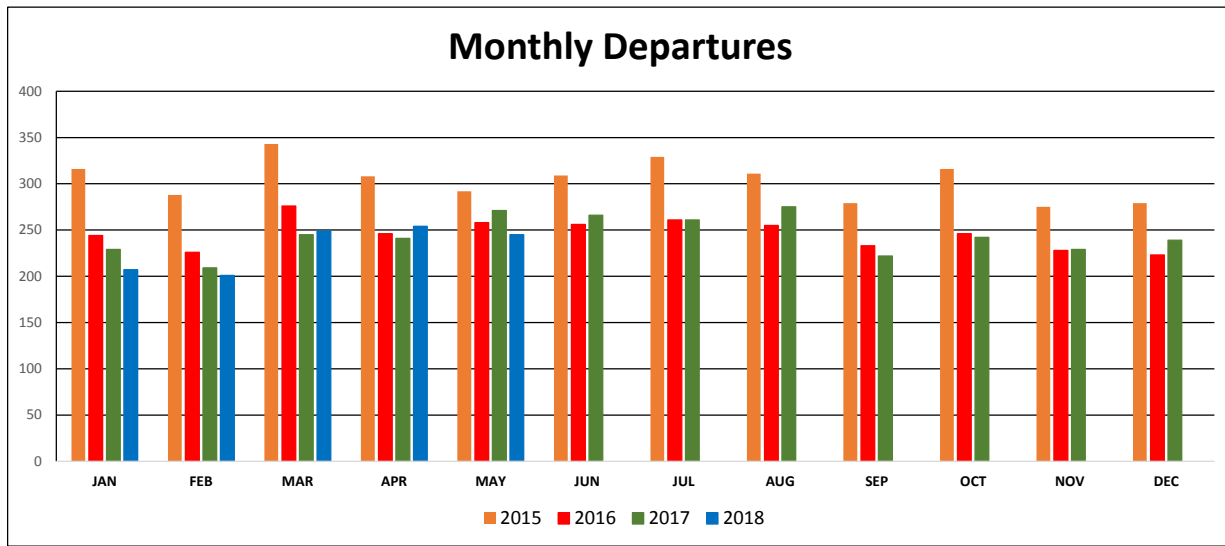
DEPARTING MONTHLY AIRLINE SEATS May 2018



| <u>Month</u> | <u>2015 Seats</u> | <u>2016 Seats</u> | <u>2017 Seats</u> | <u>2018 Seats</u> | <u># Seats Difference</u> | <u>Percent Change</u> |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------------|---------------------------|
| JAN | 20,824 | 16,258 | 13,996 | 13,631 | (365) | -2.6% |
| FEB | 19,909 | 15,559 | 13,010 | 13,768 | 758 | 5.8% |
| MAR | 23,779 | 19,023 | 15,592 | 16,981 | 1,389 | 8.9% |
| APR | 20,424 | 16,161 | 15,103 | 16,597 | 1,494 | 9.9% |
| MAY | 18,567 | 15,116 | 15,991 | 16,022 | 31 | 0.2% |
| JUN | 18,807 | 15,673 | 16,596 | 13,631 | (3,165) | -100.0% |
| JUL | 19,784 | 15,449 | 16,150 | 13,768 | (2,382) | -100.0% |
| AUG | 18,375 | 15,307 | 16,803 | 13,631 | (3,172) | -100.0% |
| SEP | 18,127 | 14,551 | 13,539 | 13,631 | 92 | 0.7% |
| OCT | 21,646 | 14,942 | 14,580 | 13,631 | (1,001) | -100.0% |
| NOV | 18,366 | 14,357 | 13,721 | 13,631 | (92) | -0.7% |
| DEC | 18,942 | 15,330 | 16,020 | 13,631 | (2,389) | -100.0% |
| Annual Total | 237,550 | 187,726 | 181,101 | 76,999 | 3,307 | 4.5% |

MONTHLY AIRLINE DEPARTURES

May 2018

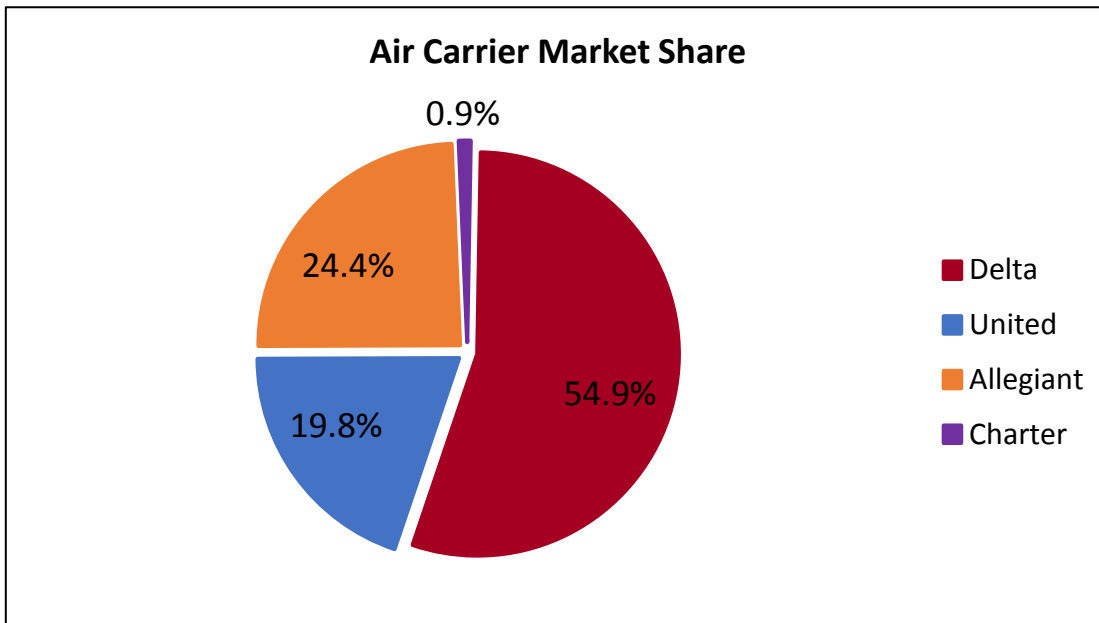


| MONTH | 2015 | 2016 | 2017 | 2018 | DIFFERENCE | % DIFFERENCE |
|---------------------------|-------------|-------------|-------------|-------------|------------|--------------|
| JAN | 316 | 244 | 229 | 207 | -22 | -9.6% |
| FEB | 288 | 226 | 209 | 201 | -8 | -3.8% |
| MAR | 343 | 276 | 245 | 249 | 4 | 1.6% |
| APR | 308 | 246 | 241 | 254 | 13 | 5.4% |
| MAY | 292 | 258 | 271 | 245 | -28 | -9.6% |
| JUN | 309 | 256 | 266 | | | -100.0% |
| JUL | 329 | 261 | 261 | | | -100.0% |
| AUG | 311 | 255 | 275 | | | -100.0% |
| SEP | 279 | 233 | 222 | | | -100.0% |
| OCT | 316 | 246 | 242 | | | -100.0% |
| NOV | 275 | 228 | 229 | | | -100.0% |
| DEC | 279 | 223 | 239 | | | -100.0% |
| ANNUAL DEPARTURES: | 3645 | 2952 | 2929 | 1156 | -41 | -3.3% |

AIR CARRIER MARKET SHARE

May 2018

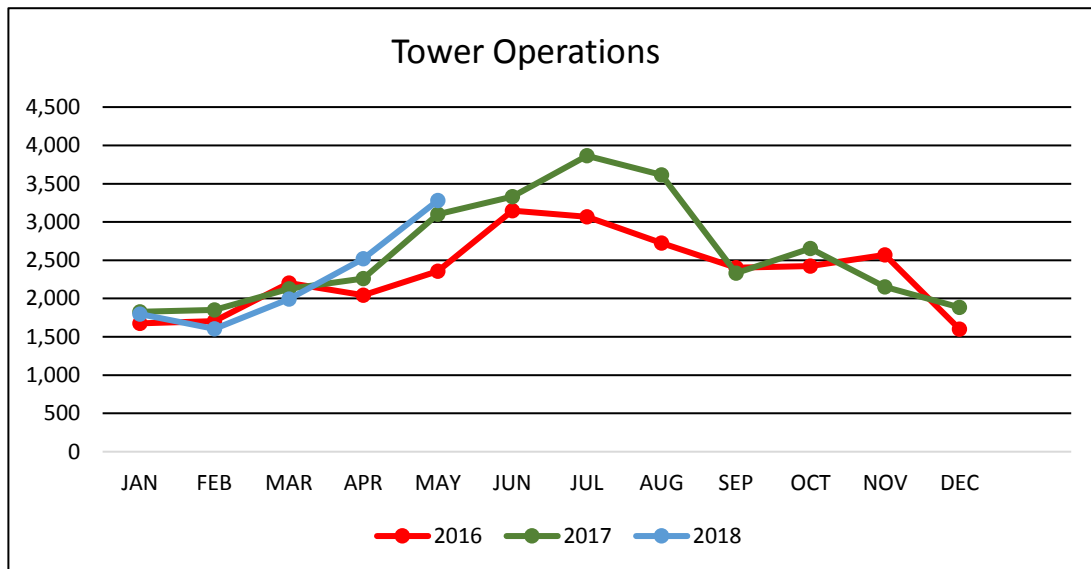
| Carrier | May 2017 Passengers | May 2018 Passengers | Percentage |
|-----------|------------------------|------------------------|------------|
| Delta | 14,998 | 14,710 | 54.9% |
| United | 4,592 | 5,292 | 19.8% |
| Allegiant | 5,184 | 6,531 | 24.4% |
| Charter | 669 | 254 | 0.9% |
| Total: | 25,443 | 26,787 | 5.3% |



MOT TOWER OPERATIONS COUNTS

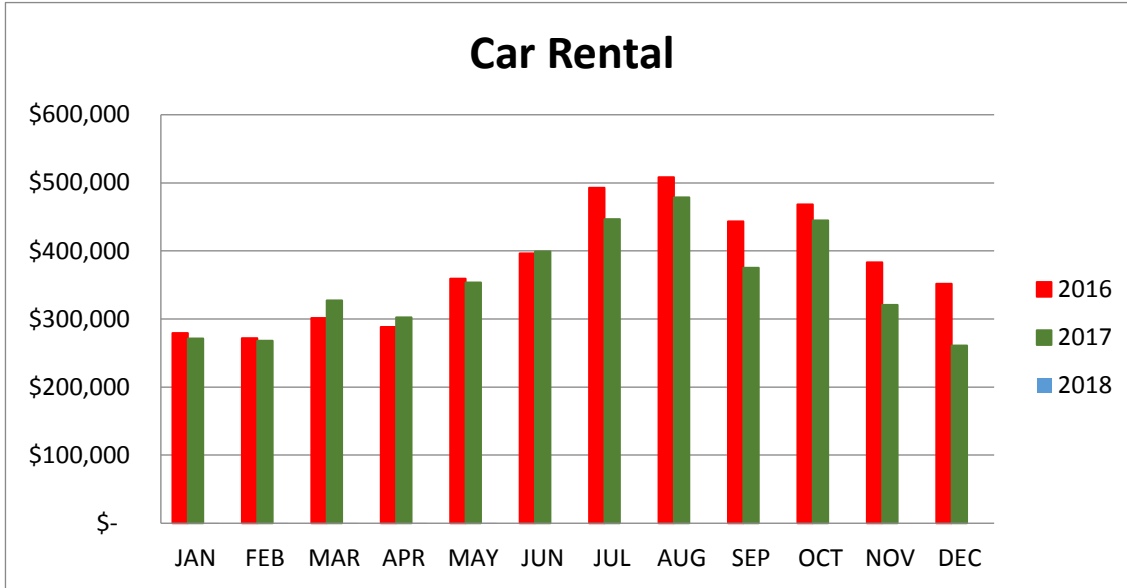
May 2018

| Tower Operations | | | | | | | |
|------------------|---------------|---------------|--------------|--------------|------------------|--------------|---------------|
| | 2016 | 2017 | 2018 | | | | |
| Month | TOTAL | TOTAL | Air Carrier | Air Taxi | General Aviation | Military | TOTAL |
| JAN | 1,677 | 1,827 | 414 | 463 | 753 | 169 | 1799 |
| FEB | 1,704 | 1,853 | 402 | 388 | 667 | 147 | 1604 |
| MAR | 2,202 | 2,128 | 498 | 543 | 834 | 118 | 1993 |
| APR | 2,042 | 2,260 | 508 | 595 | 1192 | 225 | 2520 |
| MAY | 2,357 | 3,100 | 490 | 642 | 1706 | 443 | 3281 |
| JUN | 3,148 | 3,332 | | | | | |
| JUL | 3,066 | 3,864 | | | | | |
| AUG | 2,723 | 3,617 | | | | | |
| SEP | 2,403 | 2,334 | | | | | |
| OCT | 2,422 | 2,655 | | | | | |
| NOV | 2,572 | 2,153 | | | | | |
| DEC | 1,602 | 1,883 | | | | | |
| Total: | 27,918 | 31,006 | 2,312 | 2,631 | 5,152 | 1,102 | 11,197 |



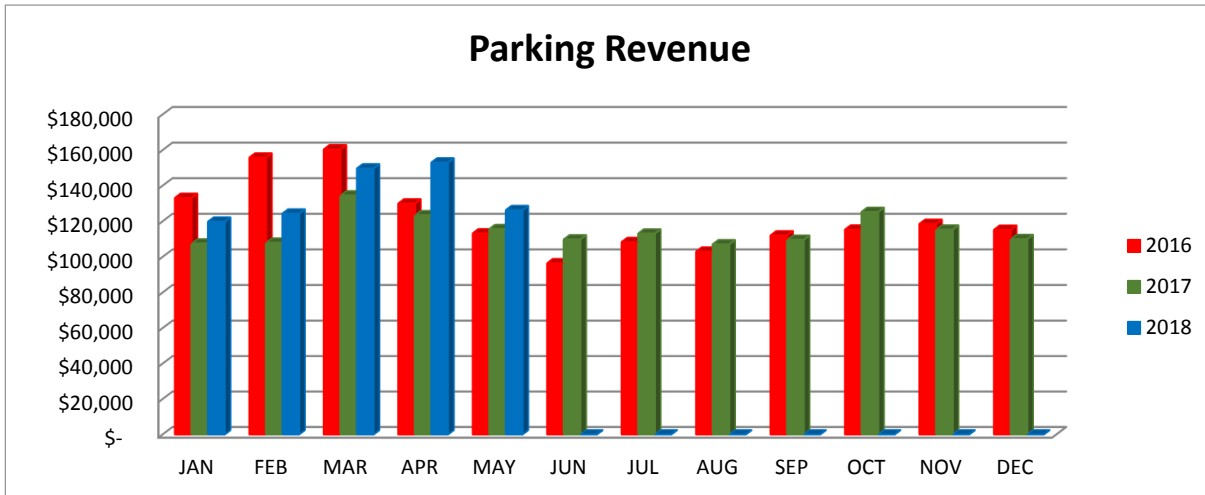
MONTHLY CAR RENTAL

May 2018



| | CAR RENTAL GROSS RECEIPTS | | | Percent Change |
|---------------|---------------------------|---------------------|-------------|-------------------|
| | 2016 | 2017 | 2018 | |
| JAN | \$ 279,499 | \$ 271,288 | \$ 0 | -100% |
| FEB | \$ 271,801 | \$ 268,215 | \$ 0 | -100% |
| MAR | \$ 301,551 | \$ 327,106 | \$ 0 | -100% |
| APR | \$ 288,324 | \$ 302,147 | \$ 0 | -100% |
| MAY | \$ 359,075 | \$ 353,566 | \$ 0 | -100% |
| JUN | \$ 396,382 | \$ 399,256 | \$ 0 | |
| JUL | \$ 492,619 | \$ 446,562 | \$ 0 | |
| AUG | \$ 508,436 | \$ 478,850 | \$ 0 | |
| SEP | \$ 443,242 | \$ 375,154 | \$ 0 | |
| OCT | \$ 468,121 | \$ 444,825 | \$ 0 | |
| NOV | \$ 383,061 | \$ 320,827 | \$ 0 | |
| DEC | \$ 351,715 | \$ 261,140 | \$ 0 | |
| TOTAL: | \$ 4,543,826 | \$ 4,248,937 | \$ 2 | -100% |

AIRPORT PARKING REVENUE May 2018



| | GROSS RECEIPTS | | | Percent Change | 2018 After Expenses | 2018 Percent of Gross Revenue |
|---------------|---------------------|---------------------|-------------------|-------------------|------------------------|----------------------------------|
| | 2016 | 2017 | 2018 | | | |
| JAN | \$ 133,114 | \$ 107,552 | \$ 119,766 | 11.4% | \$ 68,706 | 57% |
| FEB | \$ 155,776 | \$ 107,980 | \$ 124,322 | 15.1% | \$ 98,296 | 79% |
| MAR | \$ 160,406 | \$ 134,513 | \$ 149,679 | 11.3% | \$ 109,266 | 73% |
| APR | \$ 129,975 | \$ 123,381 | \$ 153,016 | 24.0% | \$ 129,614 | 85% |
| MAY | \$ 113,213 | \$ 115,598 | \$ 126,247 | 9.2% | \$ 96,935 | 77% |
| JUN | \$ 96,435 | \$ 109,802 | \$ - | -100.0% | | #DIV/0! |
| JUL | \$ 108,329 | \$ 113,106 | \$ - | -100.0% | | #DIV/0! |
| AUG | \$ 102,924 | \$ 107,063 | \$ - | -100.0% | | #DIV/0! |
| SEP | \$ 112,067 | \$ 109,608 | \$ - | -100.0% | | #DIV/0! |
| OCT | \$ 115,336 | \$ 125,260 | \$ - | -100.0% | | #DIV/0! |
| NOV | \$ 118,539 | \$ 115,306 | \$ - | -100.0% | | #DIV/0! |
| DEC | \$ 115,234 | \$ 109,987 | \$ - | -100.0% | | #DIV/0! |
| TOTAL: | \$ 1,461,348 | \$ 1,379,156 | \$ 673,030 | 14.3% | \$ 502,817 | |

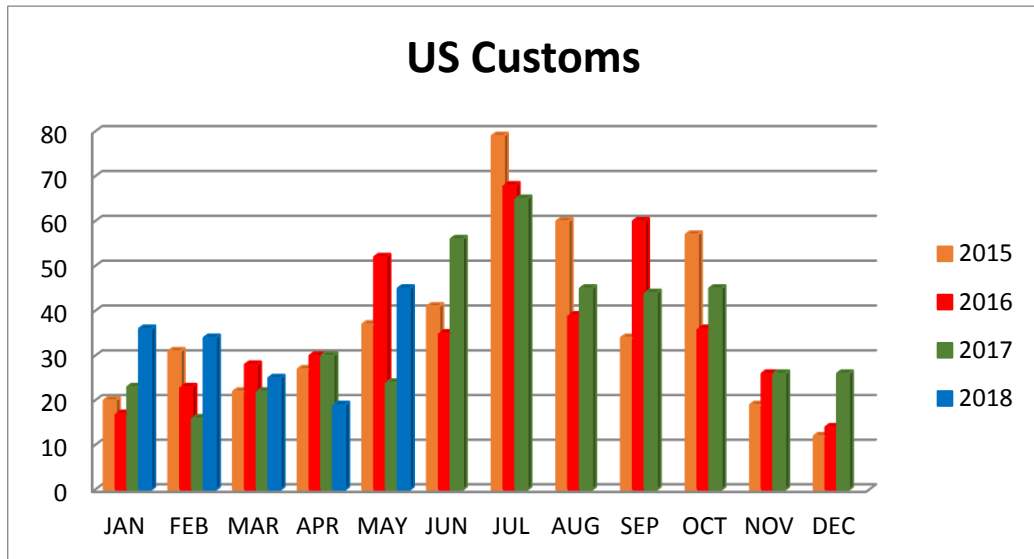
Charters 2018

| COMMERCIAL TERMINAL CHARTERS | | | |
|------------------------------|----------|----------|-------------------|
| | Enplaned | Deplaned | Number of Flights |
| JAN | 362 | 356 | 8 |
| FEB | 200 | 190 | 8 |
| MAR | 299 | 239 | 10 |
| APR | 202 | 304 | 11 |
| MAY | 96 | 158 | 8 |
| JUN | 0 | 0 | |
| JUL | 0 | 0 | |
| AUG | 0 | 0 | |
| SEP | 0 | 0 | |
| OCT | 0 | 0 | |
| NOV | 0 | 0 | |
| DEC | | | |

| | | <u>Enplaned</u> | <u>Deplaned</u> |
|-----------------|---------------|-----------------|-----------------|
| January | Hess | 54 | 54 |
| | Swift Airways | 118 | 118 |
| | Sun Country | 190 | 184 |
| February | Hess | 78 | 104 |
| | Sun Country | 122 | 86 |
| March | Hess | 156 | 96 |
| | Swift Airways | 143 | 143 |
| April | Hess | 97 | 123 |
| | Sun Country | 105 | 181 |
| May | Hess | 37 | 99 |
| | Sun Country | 59 | 59 |

Monthly Customs Flights

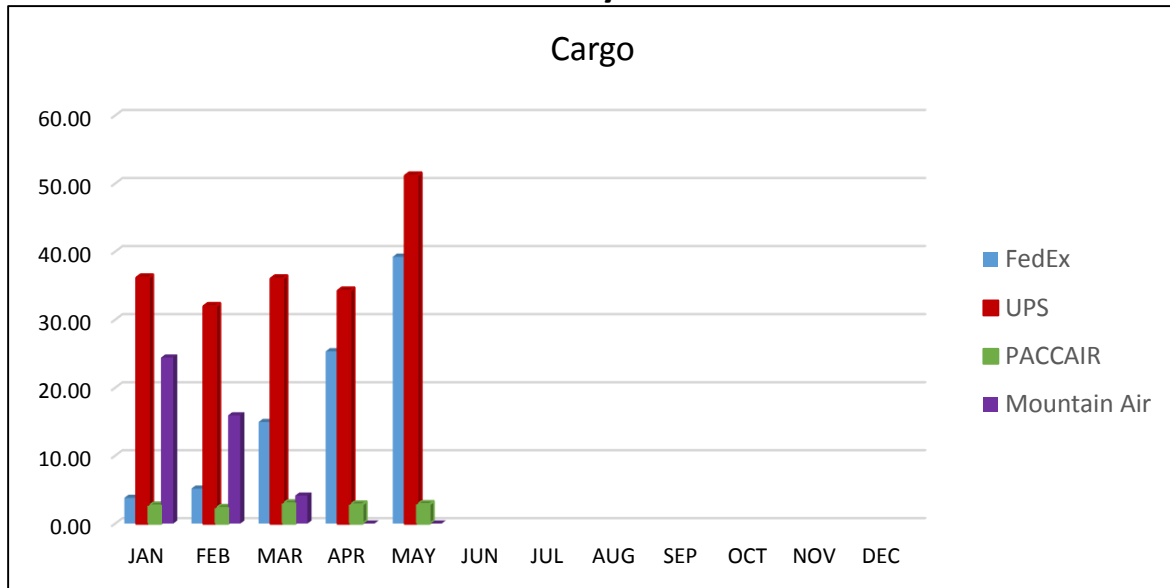
May 2018



| | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Difference</u> |
|---------------|-------------|-------------|-------------|-------------|-------------------|
| JAN | 20 | 17 | 23 | 36 | 13 |
| FEB | 31 | 23 | 16 | 34 | 18 |
| MAR | 22 | 28 | 22 | 25 | 3 |
| APR | 27 | 30 | 30 | 19 | -11 |
| MAY | 37 | 52 | 24 | 45 | 21 |
| JUN | 41 | 35 | 56 | | |
| JUL | 79 | 68 | 65 | | |
| AUG | 60 | 39 | 45 | | |
| SEP | 34 | 60 | 44 | | |
| OCT | 57 | 36 | 45 | | |
| NOV | 19 | 26 | 26 | | |
| DEC | 12 | 14 | 26 | | |
| TOTAL: | 439 | 428 | 422 | 159 | 44 |

CARGO TONAGE REPORT

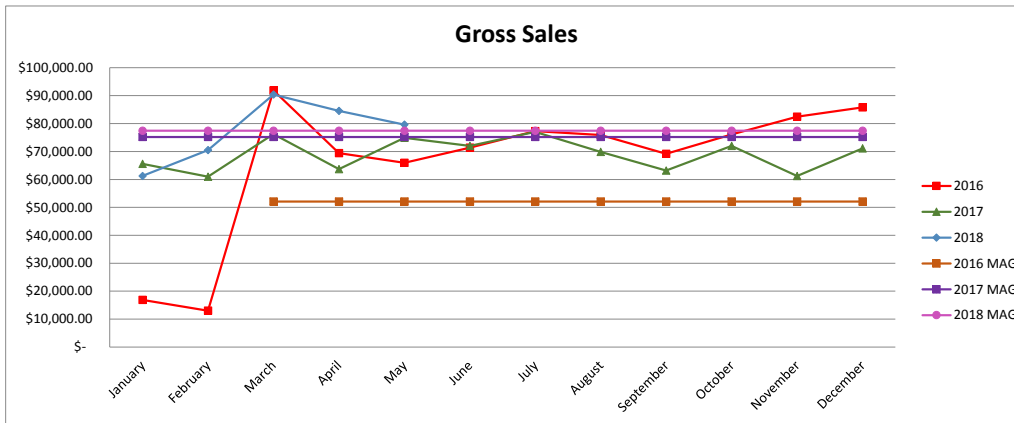
May 2018



| 2018 TONAGE | | | | | |
|--------------------|---------------|------------|----------------|---------------------|--------------|
| | Fed-Ex | UPS | PACCAIR | Mountain Air | TOTAL |
| JAN | 3.80 | 36.18 | 2.63 | 24.43 | 67.04 |
| FEB | 5.15 | 31.97 | 2.28 | 15.94 | 55.35 |
| MAR | 14.96 | 36.04 | 2.96 | 4.12 | 58.08 |
| APR | 25.36 | 34.25 | 2.79 | 0.00 | 62.40 |
| MAY | 39.24 | 51.15 | 2.84 | 0.00 | 93.23 |
| JUN | | | | | 0.00 |
| JUL | | | | | 0.00 |
| AUG | | | | | 0.00 |
| SEP | | | | | 0.00 |
| OCT | | | | | 0.00 |
| NOV | | | | | 0.00 |
| DEC | | | | | 0.00 |
| TOTAL: | 88.5 | 189.59 | 13.51 | 44.49 | 336.09 |

CONCESSION SALES

May 2018



| | Gross Sales 2016 | 2016 MAG Required Sales | Gross Sales 2017 | 2017 MAG Required Sales | Gross Sales 2018 | 2018 MAG Required Sales | % Change |
|--------------|----------------------|----------------------------|----------------------|----------------------------|----------------------|----------------------------|----------|
| January | \$ 16,853.68 | | \$ 65,573.21 | \$ 75,186.75 | \$ 61,254.16 | \$ 77,442.33 | -6.6% |
| February | \$ 13,012.33 | | \$ 60,987.55 | \$ 75,186.75 | \$ 70,509.00 | \$ 77,442.33 | 15.6% |
| March | \$ 91,866.81 | \$ 52,083.33 | \$ 76,205.05 | \$ 75,186.75 | \$ 90,379.63 | \$ 77,442.33 | 18.6% |
| April | \$ 69,402.45 | \$ 52,083.33 | \$ 63,655.67 | \$ 75,186.75 | \$ 84,522.14 | \$ 77,442.33 | 32.8% |
| May | \$ 65,978.34 | \$ 52,083.33 | \$ 74,928.87 | \$ 75,186.75 | \$ 79,632.48 | \$ 77,442.33 | 6.3% |
| June | \$ 71,346.55 | \$ 52,083.33 | \$ 72,027.00 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| July | \$ 77,318.05 | \$ 52,083.33 | \$ 77,016.67 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| August | \$ 75,880.40 | \$ 52,083.33 | \$ 69,829.32 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| September | \$ 69,151.99 | \$ 52,083.33 | \$ 63,198.49 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| October | \$ 76,085.73 | \$ 52,083.33 | \$ 72,027.81 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| November | \$ 82,434.96 | \$ 52,083.33 | \$ 61,240.53 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| December | \$ 85,790.07 | \$ 52,083.33 | \$ 71,127.97 | \$ 75,186.75 | | \$ 77,442.33 | -100.0% |
| Total | \$ 795,121.36 | \$ 520,833.33 | \$ 827,818.14 | \$ 902,241.00 | \$ 386,297.41 | \$ 929,308.00 | |

March 2016 Trestle Tap House began servicing new terminal

AVFLIGHT MINOT
STORAGE & FLOWAGE FEES
2018

| | Storage Fees | General / Transient Flow Fees | Delta Into-Plane | United Into-Plane | Allegiant Into- Plane | Allegiant | Landing Fees | Parking Fees | Plug In Fees | % Of Gross Receipts | Total |
|--------------|--------------|-------------------------------------|---------------------|----------------------|--------------------------|----------------|-----------------|-----------------|--------------|------------------------|--------------|
| | \$0.03 | \$0.06 | \$0.02 | \$0.02 | \$0.03 | -\$75.00 | | 60% | | 2% | |
| January | \$ 3,944.91 | \$ 2,646.95 | \$ 1,208.86 | \$ 538.76 | \$ - | \$ (1,725.00) | \$ 910.16 | \$ 147.00 | \$ - | \$ 834.99 | \$ 8,506.63 |
| February | \$ 4,015.39 | \$ 2,779.03 | \$ 1,208.24 | \$ 542.34 | \$ - | \$ (1,875.00) | \$ 921.21 | \$ 567.00 | \$ 20.00 | \$ 664.70 | \$ 8,842.91 |
| March | \$ 4,192.18 | \$ 3,097.27 | \$ 1,134.80 | \$ 627.56 | \$ 2,340.78 | \$ (3,000.00) | \$ 1,079.03 | \$ 657.00 | \$ 10.00 | \$ 791.98 | \$ 10,930.60 |
| April | \$ 4,622.08 | \$ 2,953.64 | \$ 1,496.00 | \$ 600.84 | \$ 2,176.92 | \$ (2,850.00) | \$ 797.34 | \$ 678.00 | \$ 10.00 | \$ 767.05 | \$ 11,251.87 |
| May | \$ 5,353.58 | \$ 3,726.10 | \$ 1,733.72 | \$ 593.30 | \$ 1,508.07 | \$ (1,800.00) | \$ 1,088.66 | \$ 894.00 | \$ - | \$ 524.65 | \$ 13,622.08 |
| June | | | | | | | | | | | \$ - |
| July | | | | | | | | | | | \$ - |
| August | | | | | | | | | | | \$ - |
| September | | | | | | | | | | | \$ - |
| October | | | | | | | | | | | \$ - |
| November | | | | | | | | | | | \$ - |
| December | | | | | | | | | | | \$ - |
| TOTAL | \$ 22,128.13 | \$ 15,203.00 | \$ 6,781.62 | \$ 2,902.80 | \$ 6,025.77 | \$ (11,250.00) | \$ 4,796.40 | \$ 2,943.00 | \$ 40.00 | \$ 3,583.38 | \$ 53,154.10 |

COMPARISON OF GALLONS SOLD

| MONTH | AVGAS | | | | | | | JET FUEL | | | | | | | | AIRLINE INTO-PLANE | | | | | | | |
|--------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|--------------------|------------------|------------------|------------------|------------------|----------------|----------|--|
| | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | | |
| | AVGAS | AVGAS | AVGAS | AVGAS | AVGAS | AVGAS | 100LL | JET FUEL | JET FUEL | JET FUEL | JET FUEL | JET FUEL | JET FUEL | FUEL | PIETSCH | PIETSCH | PIETSCH | PIETSCH | PIETSCH | PIETSCH | PIETSCH | AVFLIGHT | |
| JAN | 5,579 | 4,467 | 4,806 | 3,217 | 2,636 | 2,602 | 1,769 | 69,474 | 55,103 | 94,744 | 55,232 | 34,042 | 53,171 | 42,347 | 213,416 | | 261,512 | 238,534 | 229,713 | 174,359 | 156,062 | 133,442 | |
| FEB | 4,242 | 3,602 | 5,030 | 12,066 | 2,503 | 2,554 | 2,298 | 58,095 | 44,831 | 66,009 | 26,692 | 36,147 | 40,753 | 44,019 | 221,463 | | 260,976 | 241,992 | 229,113 | 173,343 | 140,844 | 145,567 | |
| MAR | 6,710 | 4,996 | 5,655 | 5,584 | 4,773 | 3,440 | 2,302 | 70,720 | 48,971 | 68,738 | 38,398 | 38,641 | 50,580 | 49,319 | 251,509 | | 266,694 | 277,859 | 291,921 | 241,761 | 171,231 | 166,144 | |
| APR | 6,915 | 6,862 | 4,910 | 5,852 | 3,710 | 3,677 | 4,248 | 71,466 | 61,130 | 43,575 | 40,409 | 35,985 | 50,764 | 44,979 | 251,175 | | 293,622 | 275,624 | 264,991 | 186,715 | 171,786 | 177,406 | |
| MAY | 8,697 | 9,032 | 7,131 | 5,306 | 4,849 | 4,793 | 6,936 | 82,250 | 74,507 | 97,687 | 45,724 | 49,603 | 58,993 | 4,897 | 244,585 | | 302,732 | 257,712 | 242,706 | 184,791 | 149,066 | 166,620 | |
| JUNE | 11,232 | 10,252 | 7,465 | 8,322 | 5,704 | 5,435 | 0 | 89,902 | 76,390 | 85,703 | 59,838 | 63,646 | 66,799 | 0 | 236,479 | | 248,797 | 229,944 | 233,414 | 177,251 | 172,563 | 0 | |
| JULY | 13,754 | 15,257 | 15,874 | 10,505 | 9,323 | 8,751 | 0 | 89,525 | 95,606 | 118,203 | 78,278 | 79,762 | 62,318 | 0 | 260,545 | | 242,251 | 241,870 | 250,478 | 195,908 | 189,052 | 0 | |
| AUG | 10,925 | 11,072 | 10,413 | 7,571 | 5,117 | 5,533 | 0 | 84,662 | 80,257 | 71,637 | 68,900 | 59,534 | 66,515 | 0 | 269,738 | | 257,655 | 245,501 | 251,112 | 191,294 | 189,250 | 0 | |
| SEPT | 7,874 | 11,137 | 7,865 | 5,446 | 5,622 | 4,855 | 0 | 84,833 | 72,347 | 81,266 | 59,363 | 52,423 | 59,400 | 0 | 240,848 | | 245,144 | 240,986 | 279,106 | 182,788 | 139,002 | 0 | |
| OCT | 6,831 | 10,585 | 8,557 | 5,584 | 4,751 | 3,913 | 0 | 89,167 | 72,185 | 69,609 | 49,633 | 60,284 | 67,278 | 0 | 233,849 | | 251,389 | 255,468 | 295,896 | 150,847 | 152,781 | 0 | |
| NOV | 5,923 | 8,966 | 7,702 | 5,521 | 7,141 | 2,784 | 0 | 69,510 | 54,738 | 52,993 | 36,099 | 51,945 | 59,939 | 0 | 215,739 | | 232,310 | 247,536 | 243,136 | 148,718 | 129,102 | 0 | |
| DEC | 4,629 | 5,552 | 4,227 | 2,808 | 2,352 | 2,845 | 0 | 64,601 | 61,641 | 55,229 | 36,628 | 40,156 | 42,323 | 0 | 256,334 | | 266,831 | 291,018 | 252,081 | 163,865 | 125,014 | 0 | |
| TOTAL | 93,311 | 101,780 | 89,635 | 75,780 | 58,481 | 61,181 | 17,553 | 934,205 | 797,706 | 865,393 | 595,194 | 602,169 | 678,833 | 185,561 | 2,895,680 | 3,129,913 | 3,044,044 | 3,063,667 | 2,171,640 | 1,885,773 | 789,199 | | |